



Cash Buyer Questionnaire

(gather as much info as you can, but be natural, conversational & don't act like a robot... lol)

Personal Contact Information

Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Cell Phone (_____) _____ Work Phone (_____) _____

Company Name: _____ Website: _____

Investment Information

SO (name), what does your absolutely PERFECT Investment property look like (yeah perfect... the one you would buy all day everyday). Location, the build, the amount of repairs needed. Help me envision it

What areas are you interested in? _____

What price range? _____

Experience level? _____

How do you plan on financing deals we sell to you? How quickly can you close?

What constitutes a good deal for you? (% of value, minimum profit, min. cash flow)

Awesome, we have a great start here. So just so we are clear, If I go to work for you using my time resources and money to locate and lock up this exact deal you described here, you will be ready to close on it correct? Yes? Great, I will put you at the top of my VIP list and send you text you the next deals like this FIRST. I will ONLY do this because I want to build a long-term mutually beneficial business relationship with you.

Notes: _____
